

Benefits of Partnering with a WBENC-Certified Women's Business Enterprise



When a company partners with a WBENC-Certified Women's Business Enterprise (WBE), they gain many benefits, such as:

Tax Incentives Working with a WBENC-certified WBE can provide your company with federal and state tax benefits, including tax incentives to those who conduct business with minority and women-owned businesses. Additionally, tax liabilities are reduced for projects funded with federal or state grants or loans when the supplier is a women-owned business. When you partner with Thomas Protective Service, Inc. we conveniently provide you with all WBENC certification information needed for tax purposes in each final billing binder.



New Revenue Opportunities Research conducted by the Hackett Group shows that working with a WBENC-certified business can increase profitability with as much as 130% return on investment. Additionally, procurement organizations who work with a diverse supplier base also have lower overall operating costs and spend 20% less on their buying operations.

A Diversity of Suppliers to Provide Multiple Procurement Channels

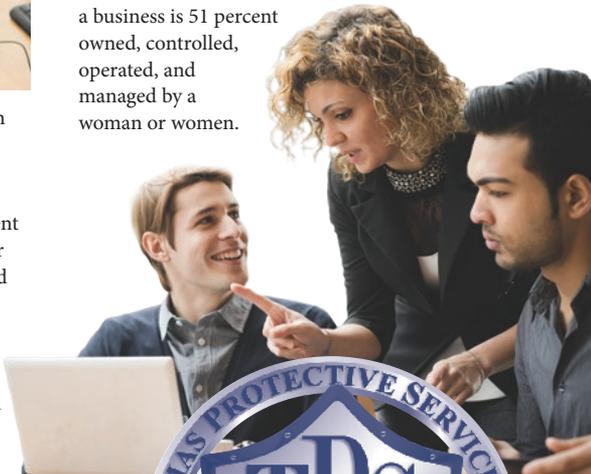
Gain access to multiple channels for goods and services, allowing you to choose what options

are the best fit. Increasing your partnerships with WBENC-certified businesses gives you the added benefit of building relationships with suppliers' alliances.

Innovation and Creativity As a smaller company, we have the advantage of agility, making course corrections, with faster turn-around time if required, and implementing innovative strategies to meet the needs of our clients.

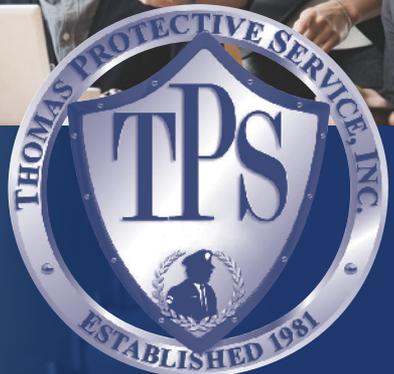
Show Your Company's Interest in Working in Diverse Markets

WBE's are among the fastest-growing sector of our economy. By working with a women-owned business you show your company's commitment to working in diverse markets and furthering economic growth in local communities. As a supporter of supplier diversity, your business becomes more attractive to corporations that are seeking second-tier sourcing suppliers that work with women-owned businesses. The WBENC certification standard is the most relied upon certification of women-owned businesses as a supplier diversity business program. This certification validates that a business is 51 percent owned, controlled, operated, and managed by a woman or women.



ThomasProtective.com

A Quality Security Service Provider
Family Owned and Operated Since 1981



Thomas Protective Service Values

The Benefits of The WBENC Program

For over 15 years, Thomas Protective Service, Inc. has proudly maintained a Women's Business Enterprise (WBE) Certification through the Women's Business Enterprise National Council (WBENC), the nation's largest third-party certifier of the businesses owned and operated by women in the U.S. Nationally recognized by thousands of major U.S. corporations and federal, state and local government entities, this certification is no small feat. The process is a lengthy and intensive one. To achieve WBENC certification, women-owned businesses complete formal documentation and a site visit process which is administered by one of WBENC's 14 Regional Partner Organizations.

An Exclusive & Highly-Valued Business Association

"I first learned of the WBENC Certification and how having this certification could help our business partners in 2002. It took me over a year to complete the paperwork and receive the certification. It's intensely scrutinized because it is such a highly valued certification," shares Wendy Thomas, President / Chief Executive Officer.

That's why Thomas Protective Service, Inc. is proud to be part of this program which not only affords us great opportunities and partnerships as a supplier diversity business; but also, the opportunity to pass along great benefits to our business partners.

The Program "...not only affords us great opportunities, but also benefits our business partners."

– WENDY THOMAS, PRESIDENT/CEO



Wendy Thomas

President/CEO

cell (214) 803-3863

e-mail Wendy@ThomasProtective.com

office (972) 962-3686 fax (972) 962-5719

8475 County Road 156

P.O. Box 883

Kaufman, TX 75142-0883

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